



AgEagle

NYSE:UAVS

INVESTOR PRESENTATION | Q2 2025



SAFE HARBOR STATEMENT

This presentation and other written or oral statements made from time to time by representatives of AgEagle Aerial Systems Inc. (the “Company”) contain “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements reflect the current view about future events. Statements that are not historical in nature and which may be identified by the use of words like “expects,” “assumes,” “projects,” “anticipates,” “estimates,” “we believe,” “could be,” “future” or the negative of these terms and other words of similar meaning, are forward-looking statements. Such statements include, but are not limited to, statements contained in this presentation relating to our financial and operational performance, business, business strategy, expansion, growth, products and services we may offer in the future and the timing of their development, sales and marketing strategy and capital outlook. Forward-looking statements are based on management’s current expectations and assumptions regarding our business, the economy and other future conditions and are subject to inherent risks, uncertainties and changes of circumstances that are difficult to predict and may cause actual results to differ materially from those contemplated or expressed. We caution you therefore against relying on any of these forward-looking statements. Should one or more of these risks or uncertainties materialize, or should the underlying assumptions prove incorrect, actual results may differ significantly from those anticipated, believed, estimated, expected, intended or planned. Important factors that could cause actual results to differ materially from those in the forward looking statements include: a continued decline in general economic conditions nationally and internationally; decreased demand for our products and services; market acceptance of our services; impact of any litigation or infringement actions brought against us; competition from other providers and services; risks in product development; inability to raise capital to fund continuing operations; changes in government regulation; the ability to complete customer transactions and capital raising transactions.

Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We cannot guarantee future results, levels of activity, performance or achievements. Except as required by applicable law, including the securities laws of the United States, we do not intend to update any of the forward-looking statements to conform these statements to actual results. **All forecasts are provided by management in this presentation for illustrative purposes only and are based on information available to us at this time. Management expects that internal forecasts and expectations may change over time.**

This presentation does not purport to contain all of the information that may be required to evaluate a possible transaction. This presentation is not intended to form the basis of any investment decision by the recipient and does not constitute investment, tax or legal advice. No representation or warranty, express or implied, is or will be given by the Company or any of its affiliates, directors, officers, employees or advisers or any other person as to the accuracy or completeness of the information in this presentation or any other written, oral or other communications transmitted or otherwise made available to any party in the course of its evaluation of a possible transaction, and no responsibility or liability whatsoever is accepted for the accuracy or sufficiency thereof or for any errors, omissions or misstatements, negligent or otherwise, relating thereto. Accordingly, none of the Company or any of its affiliates, directors, officers, employees or advisers or any other person shall be liable for any direct, indirect or consequential loss or damages suffered by any person as a result of relying on any statement in or omission from this presentation and any such liability is expressly disclaimed. Although the Company believes that the assumptions underlying such statements are reasonable, it cannot give assurance that they will be attained. Factors that could cause actual results to differ materially from expectations include the risks detailed under the caption “Risk Factors” in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2022 (the “Form 10-K”), filed with the Securities and Exchange Commission (the “SEC”) on April 4, 2023. The statements in this presentation are summaries that are qualified by the Company’s Form 10-K, which you should refer to and read in its entirety. Certain statements contained in this presentation relate to the historical experience of our founders, management team and their affiliates and investments. An investment in the Company is not an investment in any of our management team’s past investments, companies or funds affiliated with them. The historical results of these persons, investments, companies, funds or affiliates is not necessarily indicative of future performance of the Company. Industry and market data used in this presentation have been obtained from third-party industry publications and sources as well as from research reports prepared for other purposes. The Company has not independently verified the data obtained from these sources and cannot assure you of the data’s accuracy or completeness. This data is subject to change.

No Offer or Solicitation

This presentation shall not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities in any states or jurisdictions in which such offer, solicitation, or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offering of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act, or an exemption therefrom.



COMPANY OVERVIEW

AgEagle Aerial Systems offers best-in-class **unmanned aerial systems (UAS)**, **sensors** and **software** solutions for customers worldwide in the commercial and government verticals

SYSTEMS

eBee TAC drone - the first fixed-wing drone to be added to the Defense Innovation Unit (DIU) Blue UAS list and to be cleared to fly over humans. **eBee Vision** is now Blue UAS.

*Blue UAS



eBee TAC

*Blue UAS



eBee
VISION



eBee X

SENSORS

Multi-spectral, Thermal, High-Res RGB drone cameras for land surveying and topographic mapping, urban planning, crop mapping, thermal mapping and more



RedEdge-P^{dual}



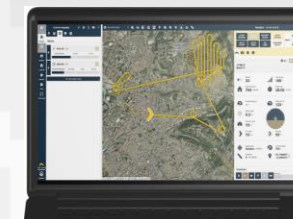
ALTIM-PT[™]



RedEdge-P[™]

SOFTWARE

eMotion – flight planning for eBee. Intuitive mission planning, control & monitoring, data preparation and provision for post-processing





INVESTMENT HIGHLIGHTS

Best-in-Class Products: #1 fixed wing drone in the world & leading provider in the US according to the FAA. Meticulous design process spanned over 2 years.

Record Orders, Surging Drone Revenue: \$13.4M FY24 while achieving three of its largest orders in company history highlighted by a \$3.4M largest single order to the French Army, drone sales revenue for Q1 2025 increased 98.4%

Key Operational Refinements: Net income \$7.06M an increase of 211%, gross profit improved 14.5% year-over-year to \$6.3M, Q1 2025 total operating expenses decreased 27.9%

Strong Pipeline: 50+ active high PWin opportunities, 6 large eBee orders (as of 4/15/25)

Expert Leadership: Over 80 years combined aerial & intelligence experience between CEO, Chairman, and EVP Sales; senior positions include Northrop Grumman, Raytheon, Bell, US Navy and its Top Gun pilot program

UAS Market Growth: UAS procurement funding projected to increase from the current worldwide level of just over \$14 billion annually in 2024 to \$23.1 billion in 2033, totaling \$186.8 billion over the next 10 years¹

KEY CUSTOMERS & PARTNERS



US Army Corps
of Engineers®



DEFENSE
INNOVATION UNIT



HEXAGON
US FEDERAL



ARMÉE
DE TERRE

French Army



WORLD BANK GROUP



A top-down view of an eBee VISION drone in flight over a suburban area at night. The drone is a black, fixed-wing aircraft with a sensor pod mounted on its underside. Blue light emanates from the sensor pod, illuminating the area below. The background shows a dark, aerial view of houses and trees.

eBee

VISION

Real-time situational
awareness UAS



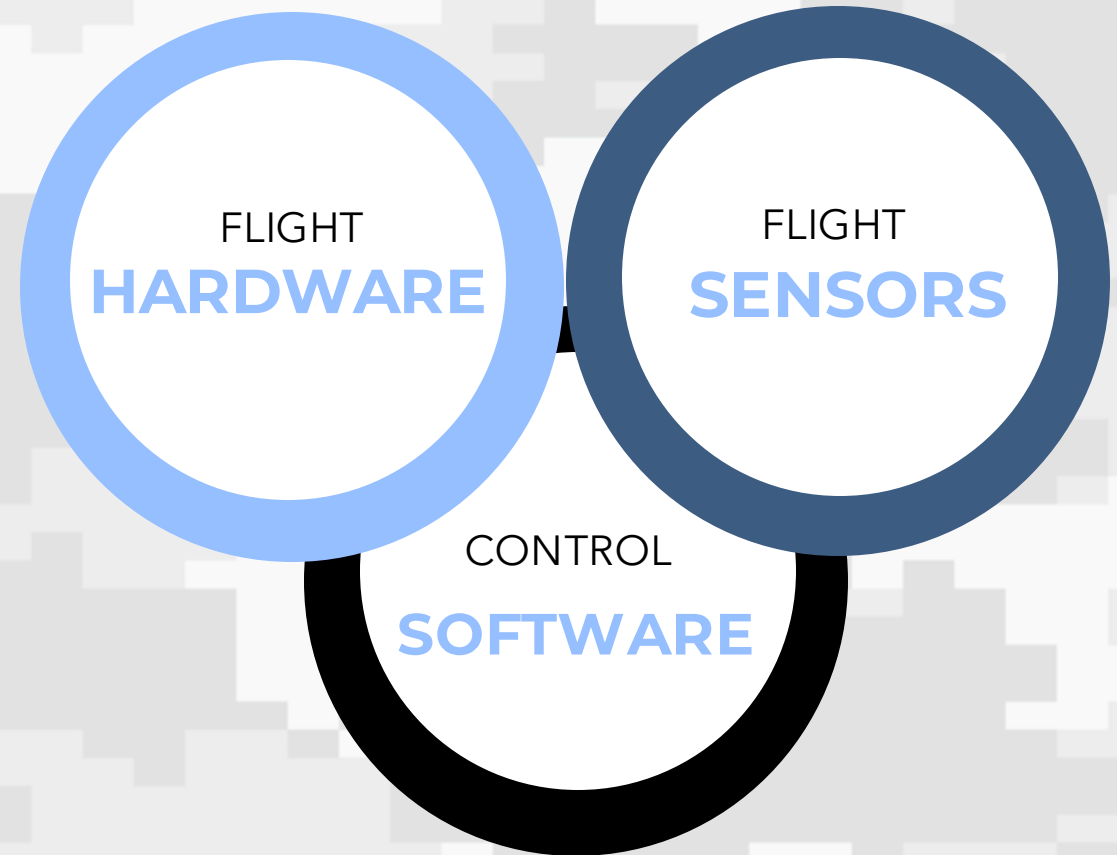
CERTIFIABLE UAV/ DRONE TECHNOLOGIES

Our Mission:

Reaching beyond to provide unmatched insights that enhance operations, safeguard communities, and optimize productivity.

Our Markets:

Defense & Public Safety
Agriculture & Civil/Commercial



**System-Solutions Creating State-of-the-Art Drones,
Sensors, and System Software**



BEST-IN-CLASS SOLUTIONS:
HARDWARE

eBee TAC



eBee X



#1 fixed wing drone in the world & leading provider in the USA according to FAA

NYSE:UAVS

High Precision FIXED-WING DRONES

eBee

- Performed over one million flights globally
- Lightweight, hand-launched and able to operate vast distances Beyond-Visual-Line-of-Sight (BVLOS)
- First UAVs to be approved by the FAA for Operations Over People (OOP) and Operations Over Moving Vehicles in the United States
- First drone to receive EASA Design Verification for BVLOS and OOP and first to receive EASA's C2 Certificate
- eBee X cleared to fly OOP in Canada and BVLOS in Brazil
- In April 2023, awarded Contract by DoD Defense Innovation Unit to Equip eBee VISION drones with RAS-A IOP compliant ground control capabilities



BEST-IN-CLASS SOLUTIONS:

HARDWARE



Light weight
3.5 lbs / 1.6 kg

Deployment
3 min

Flight time
Up to 90 min

Wireless range
Up to 12 mi / 20 km



Validated as
cyber-secure



Radio data link
encryption AES-256



Drone log file
suppression



Protected by
secure element



Encrypted
SD card

eBee VISION is NDAA-compliant

NYSE:UAVS

High Precision FIXED-WING DRONES

eBee

VISION

- Complies with NATO standard STANAG 4609 (digital motion imagery) interoperability
- Ground Control System (GCS) also integrates civil protocols (USB-C) to broadcast real-time video for homeland security missions
- Complies with the Robotics and Autonomous Systems – Air (RAS-A) Interoperability Profile federal standard and provides enhanced MAVLink protocol support.
- Supports the soldier robotic controller (SRoC) controllers and enables common situational awareness through integration with the Android Tactical Assault Kit (ATAK).



BEST-IN-CLASS SOLUTIONS:

SENSORS



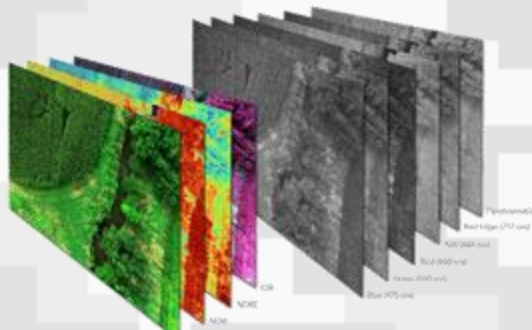
RedEdge-P™



Altum-PT™



RedEdge-P™ dual



High Performance SENSORS

RedEdge-P™ & Altum-PT™

- Best in class multispectral, panchromatic & thermal sensors
- Integrated with over 150 different drones
- Featured in over 100 research publications globally
- One of the market leaders for agricultural drone applications

RedEdge-P™ dual

- 10 spectral bands at 1.6 MP each
- Purpose-built for mirroring Landsat 8 and Sentinel-2 satellite bands at higher resolution of 0.8 inch per pixel at 200 feet
- Doubles analytical capabilities with single camera workflow
- Coastal blue band – the first of its kind – specifically designed for:
 - vegetation analysis of water bodies
 - water management
 - habitat monitoring, protection and restoration
 - Vegetation species and weeds identification



WORLD CLASS CUSTOMERS

DRONES



SENSORS



OEM





KEY GROWTH DRIVERS

Expanding Drone Market

Global drone industry is growing rapidly across a multitude of sectors positioning AgEagle to capitalize across the board with its focus on end-to-end drone solutions

Government and Defense Contracts

Use of drones for public safety, military reconnaissance, and surveillance has driven record orders in the sector and a strong growing order pipeline

Regulatory Tailwinds

FAA and other regulatory bodies are increasingly supportive of drone operations beyond visual line of sight (BVLOS), opening significant commercial opportunities

Precision Agriculture

As food security and climate concerns grow AgEagle is uniquely positioned to provide farmers aerial imagery and analytics to optimize crop yields.

Environmental & Sustainability Trends

Drones & Specialty cameras play a critical role in environmental monitoring, carbon farming, conservation, and reforestation, which align with ESG investment priorities.



MARKET LANDSCAPE



Commercial Drone Market Size 2024 to 2034 | Precedence Research - August 2024

UAS procurement funding projected to increase from the current worldwide level of just over \$14 billion annually in 2024 to \$23.1 billion in 2033, totaling \$186.8 billion over the next 10 years¹.

DEFENSE



SURVEILLANCE



PUBLIC SAFETY



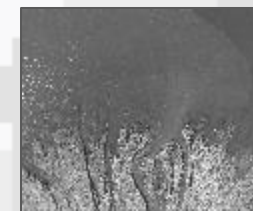
AGRICULTURE



CONSTRUCTION



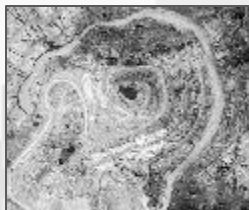
ENVIRONMENTAL
MONITORING



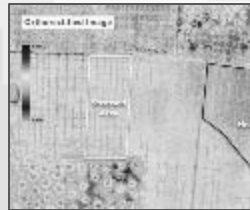
FORESTRY



MINING,
QUARRIES



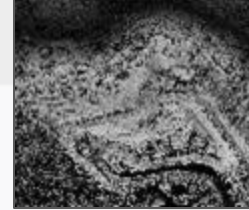
RESEARCH &
EDUCATION



SERVICE
PROVIDERS



SURVEYING,
MAPPING, GIS



TURF
MANAGEMENT



UTILITIES &
ENGINEERING





MARKET SNAPSHOT



Exchange:	NYSE
Ticker:	UAVS
Recent Share Price:	\$1.05
52-Week High/Low:	\$4.24/\$0.92
Avg. Volume	498,125
Market Capitalization:	15.1 Million
Shares Outstanding:	~11.23 Million
Fiscal Year End:	December 31

as of 06/23/25



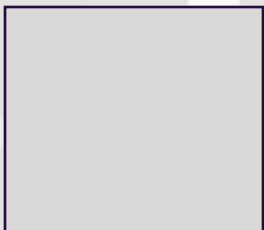
MANAGEMENT & BOARD



Bill Irby

Chief Executive Officer

- USNA '89 B.S. Eng & JHU M.S. Tech Mgt
- 5 Years USMC
- 30 Years Defense Industry



Alison Burgett

Chief Financial Officer

- BS, Accounting U. Phoenix; MBA, Boise State
- Former Controller, Republic Services; Director of Accounting at Providence Service
- Previously Controller AgEagle



Brent Pope

Chief Operating Officer

- GM Institute ME & SMU MBA
- Lean Manufacturing
- ~30 years Auto/Transp. Industry



Capt. Grant Begley (Ret)

Chairman of the Board

- USNA '75
- 26 Years U.S. Navy – Top Gun Designated Pilot
- Aerospace Executive with Vast Experience on Boards and Leadership Roles



Beth Schick

VP People & Culture

- Tulane BA, Vanderbilt JD, U. Florida LL.M. in Tax
- Attorney & HR Professional
- 30 Years Advising Companies – PE, Private, Public



Steve Mathias

EVP Sales

- 30+ years Aerospace executive, senior leadership experience with military operations
- Former Deputy Chief of Staff G-8 for the U.S. Army Special Operations Command
- Global Sales & BD Leader with Key Aviation Companies



Hugues Wizniewski

VP, R&D/Engineering

- Post Grad, Comp. Science, Pierre and Marie Curie Univ.; B.S. Université Côte d'Azur
- 30+ years technical leadership
- 17 years at Autodesk; Director, Geospatial Product Line at Pix4D



INVESTMENT SUMMARY

Best-in-Class Products: #1 most used conventional fixed wing drone in the US according to the FAA's data. Meticulous design process spanned over 2 years driven by extensive customer input to optimize eBee VISION for tactical surveillance use.

Revenue Growth: \$13.4M TTM, \$3.4M largest single order in company history signed in August 2024 with French Army

Key Operational Refinements: Gross profit improved 14.5% year-over-year to \$6.3M, total operating expenses decreased 57.6% year-over-year, including impairment + \$6.8M true OpEx reduction

Strong Pipeline: 50+ high Pwin opportunities active, 6 Large eBee orders pending

Expert Leadership: Over 50 years combined aerial intelligence experience between CEO and Chairman, senior positions include Northrop Grumman, Raytheon, US Navy and its Top Gun pilot program

UAS Market Growth: UAS procurement funding projected to increase from the current worldwide level of just over \$14 billion annually in 2024 to \$23.1 billion in 2033, totaling \$186.8 billion over the next 10 years¹.



AgEagle

Investor Relations

UAVS@AgEagle.com

Media

media@ageagle.com

